

IN THE UNITED STATES DISTRICT COURT  
FOR THE EASTERN DISTRICT OF TEXAS  
TYLER DIVISION

MASS ENGINEERED DESIGN LLC, Plaintiff,	* Civil Docket * No. 6:14-cv-411 * Tyler, Texas *
VS.	* * February 18, 2015 *
SPACECO BUSINESS SOLUTIONS, INC.	*
Defendant.	*
	9:03 a.m.

TRANSCRIPT OF CASE MANAGEMENT CONFERENCE  
BEFORE THE HONORABLE JUDGE LEONARD DAVIS  
UNITED STATES DISTRICT COURT

APPEARANCES:

FOR THE PLAINTIFF: (See sign-in sheets docketed in  
minutes of this hearing.)

FOR THE DEFENDANT: (See sign-in sheet docketed in  
minutes of this hearing.)

COURT REPORTER: BRENDA HIGHTOWER BUTLER, CSR  
Deputy Court Reporter  
211 West Ferguson, Room 210  
Tyler, Texas 75702

(Proceedings recorded by mechanical stenography,  
transcript produced on CAT system.)

1

2 P R O C E E D I N G S

3

COURT SECURITY OFFICER: All rise.

4

THE COURT: Please be seated.

5

All right. Ms. King, if you'll call the case,  
6 please.

7

COURTROOM DEPUTY: Court calls Case  
8 No. 6:14-cv-411; Mass Engineered Design, Inc. versus  
9 SpaceCo Business Solutions, Inc.

10

THE COURT: All right.

11

Announcements.

12

MR. SPANGLER: Good morning, Your Honor.  
13 Andrew Spangler on behalf of Plaintiff. With me is  
14 Mr. Shea Palavan, John Edmonds, Steve Schlather, and  
15 Aarika McCloskey.

16

And we're ready to proceed. Mr. Edmonds will  
17 be doing most of the oral argument.

18

Okay. Thank you.

19

MR. GILLAM: Good morning, Your Honor. Gil  
20 Gillam and Laura Beth Miller for Herman Miller.

21

We're ready.

22

MR. STEVENS: Good morning, Your Honor. Scott  
23 Stevens and Carl Hjart for SpaceCo.

24

And we're ready.

25

MR. THAMES: Good morning, Your Honor. Glenn

1       Thames for Planar.

2                   And we're ready.

3                   THE COURT: All right. It looks like y'all  
4 have made good progress on agreeing on a case management  
5 plan. But there are a few issues to be resolved.

6                   I guess the first one we'll take up is with  
7 regard to the -- would either side like to make an  
8 overstatement of where you are, or just jump into these?

9                   Okay.

10                  MR. EDMONDS: We're happy to jump in.

11                  THE COURT: We'll take up the e-mail discovery  
12 issue first. So whoever would like to be heard on that.

13                  MR. EDMONDS: Your Honor, John Edmonds for the  
14 Plaintiff.

15                  Our -- on the e-mail discovery, the starting  
16 point for both sides is the Court's E-Discovery Order.  
17 There's language in the Defendants' -- the standard  
18 language the Court employs is that you start e-mail  
19 discovery once initial disclosures have been done. The  
20 Defendants have language in there that you start e-mail  
21 discovery once document production is substantially  
22 completed. We disagree with that.

23                  There -- first of all, there's a deadline  
24 for -- a mandatory deadline for document production, and  
25 we expect documents to be produced promptly as that

1 deadline arrives. There's no deadline in the Court's  
2 schedule for substantial completion of document  
3 production.

4 And we don't really know what they mean.  
5 Other than that if they think they're going to be  
6 dribbling documents to us and at some point later in the  
7 future they can say, okay, now we're substantially  
8 complete so you can start requesting e-mails from us or  
9 start this process, it just leaves it up in the air and,  
10 I think, just where the parties are going to get into  
11 disputes over, one, why their document production isn't  
12 substantially complete; and two, why we can't start the  
13 e-mail production process now.

14 So we say you should go with this Court's --  
15 the Court's standard procedure. And what they're asking  
16 for is just unconventional and unworkable.

17 THE COURT: Okay.

18 Response.

19 MR. HJART: Well, Judge, I think we're  
20 actually willing to modify the position that was  
21 proposed in the -- in the reports. But the Defendants  
22 would prefer that e-mail discovery to proceed after the  
23 mediation had taken place.

24 This is a Track B case. And if we engage in a  
25 lot of this electronic discovery early, it's going to

1 increase the cost of this whole thing. And if we can  
2 get through mediation and potentially resolve the case  
3 there, it would save -- save everyone a lot of money.

4 THE COURT: Mr. Edmonds, what's your thoughts  
5 on that?

6 MR. EDMONDS: It's the first we've heard it,  
7 so I'm looking here what the mediation deadline is. So  
8 that's June 30th of 2015. And -- let's see. So 45  
9 days.

10 Yeah. I don't -- if that's -- if they wanted  
11 to do it in June, I think what we would do is we would  
12 start the process in June; and if we don't settle at  
13 mediation, then we can finish it. So it seems to me  
14 then the process would start with us sending discovery  
15 requests.

16 So I -- what I would suggest we do is, we're  
17 able to send a discovery request in mid-June. And then  
18 if we settle it, then they don't have to respond to  
19 them. If we don't settle it, then we can procedure.

20 I think that's workable.

21 THE COURT: Does that work for you?

22 MR. HJART: That seems to work for us.

23 THE COURT: Okay. Very well. That was agreed  
24 to. Good job.

25 MR. EDMONDS: The other issue with it was they

1 proposed limiting the number of e-mail discovery  
2 requests and doing away with the -- the deposition that  
3 the normal procedure would have. So normal procedure is  
4 we could take a deposition or -- and they could too, on  
5 e-mail custodians and propound by requests.

6 Our argue is that that preparatory discovery  
7 process makes for a more efficient e-mail discovery  
8 process and allows us to better tailor our requests, and  
9 it makes sense to do it that way. And -- and by trying  
10 to trim down the steps towards the e-mail discovery  
11 requests, it seems like it's just going to make that  
12 process --

13 THE COURT: You're talking about the  
14 depositions before you file your -- your e-mail  
15 discovery request --

16 MR. EDMONDS: Right. So we don't actually --

17 THE COURT: -- to identify the custodians and  
18 that type of thing?

19 MR. EDMONDS: Right.

20 So we know who the custodians are and what we  
21 should be asking for. And we don't see any good cause  
22 to depart from it.

23 The way we see it, the Court's normal  
24 procedures strike a careful balance in everybody's need  
25 to get relevant documents versus being overbearing. And

1 there's nothing overbearing about the Court's standard  
2 procedure.

3 THE COURT: What's your response on that?

4 MR. HJART: Well, I think it was our position  
5 that, you know, that since this is a Track B case that  
6 we're trying to keep the costs down as much as possible  
7 and that those procedures may not be, you know,  
8 required.

9 I think particularly -- I can speak on behalf  
10 of SpaceCo. There's a very limited number of people who  
11 will have e-mail discoverable, you know, information.  
12 You know, it's less than 20 people that work in the  
13 Denver office. So it's going to be very limited at  
14 least from SpaceCo's position.

15 THE COURT: Let me ask this. What if we --  
16 what I will do, I will delay that just as I've delayed  
17 the other until after the mediation.

18 So -- but what you can do, Mr. Edmonds, is, if  
19 you're comfortable through conversation with counsel --  
20 it doesn't sound like it's a real big company or  
21 complicated -- you could go ahead and identify those  
22 people. And if want to go ahead and serve your requests  
23 in June, you can; or you can serve them within two weeks  
24 after completing the deposition if the case doesn't  
25 settle.

1                   How's that sound?

2                   MR. EDMONDS: Understood, Your Honor.

3                   THE COURT: All right. Anything else on -- I  
4 think there's a request as to the number of custodians  
5 and written requests and terms. Has that been worked  
6 out?

7                   MR. EDMONDS: No. I mean, I think the parties  
8 are where they were before.

9                   You know, our view is that -- well, yeah. I  
10 mean, I think those -- I think those are the disputes.  
11 I think we just resolved them. I think so, yes.

12                  THE COURT: And so you think they're resolved  
13 now?

14                  MR. HJART: I think that's right.

15                  THE COURT: All right. Very good.

16                  All right. Next I have is whether  
17 Mr. Hjart --

18                  Is that correct?

19                  MR. HJART: That's correct, Your Honor.

20                  THE COURT: -- as general counsel should have  
21 access to documents deemed "attorneys' eyes only."

22                  MR. EDMONDS: We'll go first, I guess.

23                  THE COURT: Okay.

24                  MR. EDMONDS: So the starting point for this  
25 is, it's -- you know, Mr. Hjart holds himself out to the

1 world as SpaceCo's general counsel. He lists his firm  
2 address and his bar registrations as SpaceCo. It is  
3 apparently his only place of work.

4 And as we went down this process in terms of  
5 competitive decision makers not having access to  
6 "attorneys' eyes only" documents, which is a normal and  
7 appropriate procedure, now we hear back that, well,  
8 really, I'm not -- not really the general counsel; I'm  
9 really something else. Although it's not exactly what  
10 he's holding himself out to be at this point. Because  
11 he admits that he is the general counsel of SpaceCo.

12 THE COURT: Okay. Response.

13 MR. HJART: Well, Judge, I'm an independent  
14 contractor for SpaceCo and I do hold myself out as the  
15 general counsel. But there are many attorneys, I  
16 understand, who represent themselves as general counsel  
17 for a company when, in fact, they aren't an employee.

18 I am not an employee of SpaceCo. I'm not an  
19 officer of the company. I handle their matters on a  
20 fixed-fee basis every month. And I represent a  
21 significant number of other clients in addition to  
22 SpaceCo.

23 SpaceCo provides me with an office area where  
24 I can work. And I do take advantage of that quite  
25 regularly just because I find it's conducive to leave

1 the house and go to a place to work and then leave that  
2 place at the end of the day.

3           But I am not a competitive decision maker for  
4 SpaceCo. I don't tell them what to sell or what price  
5 to put it at or who to hire or who to fire. I don't --  
6 I don't have any -- I couldn't give them that input if I  
7 wanted to because I don't have any qualifications to do  
8 that.

9           So I am not a competitive decision maker. And  
10 that, I think, is the key point here. I give legal  
11 advice to the company just like any lawyer does.

12           THE COURT: What -- what -- I mean, what  
13 prejudice would it work to you to have this limitation?  
14 You have outside counsel.

15           I mean, my normal course is that in-house  
16 counsel is barred. So, I mean, what are you trying to  
17 accomplish here?

18           MR. HJART: Well, Judge, I think that, you  
19 know, in the event that this case does go to trial, I  
20 mean, I would be the one that would handle that so I'm  
21 going to need to be able to see all the exhibits that  
22 will be, you know, used at trial, inclusive of this  
23 confidential information.

24           THE COURT: Okay. Well, I'm going -- what I  
25 would like for you to do is, I'm going to go ahead and

1 enter an order barring you from viewing "attorneys' eyes  
2 only" material at least until after you get through the  
3 mediation.

4 If you wish to come back and file a motion to  
5 modify the protective order if the case progresses on to  
6 trial, I'll take that up at that time. But you're going  
7 to have to have a lot more detail in it than I have  
8 before me here today.

9 MR. HJART: Okay.

10 THE COURT: Okay. Very good.

11 All right. Technology tutorials. Plaintiff  
12 wants one; the Defendant doesn't.

13 I'll allow a tutorial if either side wants to  
14 produce it. But I know you're trying to save costs.  
15 And I do agree with you, it's fairly simple technology  
16 and it's probably not necessary; but if -- I'm not going  
17 to preclude Plaintiff from doing so if they would like  
18 to. Okay?

19 All right. Is that everything?

20 MR. EDMONDS: I believe so, Your Honor. Thank  
21 you.

22 THE COURT: All right.

23 And -- oh, and I wanted to ask you about Judge  
24 Ward. You have agreed to have him mediate the case; is  
25 that correct?

1                   MR. EDMONDS: If he's willing and if you're  
2 willing, yes, Your Honor.

3                   THE COURT: Have you communicated with him  
4 whether he is willing or not?

5                   MR. EDMONDS: We have not. Is that -- he was  
6 willing, but maybe that willingness has changed? I  
7 don't know. I know he's -- he may be beyond some of  
8 those restrictions and getting out of the mediation  
9 business. So I -- we may not be up to date on that. If  
10 we are not, I apologize.

11                  Should we go back and check and then get back  
12 with the Court and make sure we are giving you good  
13 information?

14                  THE COURT: Well, check with him. And if he  
15 can't do it, then I'll appoint Judge Faulkner as the --  
16 as the mediator.

17                  How's that?

18                  MR. EDMONDS: Thank you, Your Honor.

19                  THE COURT: Okay. All right. Very well.

20                  Well, let me -- let me ask you, though, on  
21 this. What -- what kind of -- now, you've settled with  
22 two Defendants in this case; is that correct?

23                  MR. EDMONDS: We settled with -- yes.

24                  THE COURT: Okay. And what were those  
25 settlement amounts or ranges?

1                   MR. EDMONDS: The -- I don't have the numbers.  
2 It's a -- our general -- this Court entered a -- has  
3 actually entered a judgment --

4                   THE COURT: Uh-huh.

5                   MR. EDMONDS: -- and it's for 5.9 percent.  
6 And our general settlement model is 5.9 percent.

7                   THE COURT: Okay.

8                   MR. EDMONDS: What those absolute numbers are,  
9 I think one of them -- one of them is actually supplied  
10 by another licensee by -- and a licensee of ours, they  
11 just didn't have a license to one of our patents. And  
12 so they went back and took a license to another one of  
13 our patents; we expanded the scope of their license.  
14 And that -- that Defendant now fell under their  
15 supplier's license, so I don't think that Defendant paid  
16 anything. They just came -- they became a beneficiary  
17 of an upstream license that was adjusted on their  
18 behalf.

19                   THE COURT: Okay.

20                   MR. EDMONDS: And then --

21                   I don't have the numbers in my head, Steve,  
22 for --

23                   Let me put it this way. It's a relative -- in  
24 the big picture of the patent litigation, it's a  
25 relatively small number. But --

1                   THE COURT: Do you have a range yet that  
2 you've been talking with these Defendants, specifically,  
3 with SpaceCo, regarding -- I mean, are we talking, you  
4 know, millions of dollars, hundreds of thousands, tens  
5 of thousands or what?

6                   MR. EDMONDS: It's -- it's in the hundreds --  
7 it's -- nobody's sales are immense. But there are sales  
8 that are in the tens of millions of dollars. And so,  
9 you know, our model would be to take 5.9 percent of  
10 the -- of the past and do some kind of a projection for  
11 the future.

12                   So it's along those -- it's along those lines.

13                   THE COURT: Yeah.

14                   Would you agree or disagree or...?

15                   MR. HJART: I can't speak for the other  
16 Defendants. But I don't think SpaceCo hit \$10 million;  
17 I think we were -- we were less than that.

18                   THE COURT: All right. Well, I was just  
19 curious.

20                   Well, why don't you check with Judge Ward and  
21 then Judge Faulkner for that mediation. Okay?

22                   MR. EDMONDS: Thank you, Your Honor. And we  
23 will.

24                   THE COURT: Very well. Thank you.

25                   Be adjourned.

1 COURT SECURITY OFFICER: All rise.

2 (Court adjourned.)

## CERTIFICATION

I HEREBY CERTIFY that the foregoing is a correct transcript from the stenographic notes of the proceedings in the above-entitled matter to the best of my ability.

/s/ Brenda Hightower Butler, CSR  
BRENDA HIGHTOWER BUTLER, CSR  
Deputy Official Court Reporter  
State of Texas No.: 3107  
Expiration Date: 12/31/16

February 27, 2015  
Date